

RESIDENTIAL BUYER CHECKLIST

Smart Steps Before & During Your Home Purchase

Contact Rollins and Associates Real Estate

- ☐ Get expert local guidance before browsing strategy matters more than scrolling listings.

Get Fully Underwritten (Not Just Pre-Approved)

- ☐ Stronger offers, fewer surprises, faster closings.

Understand Total Monthly Cost (Beyond Mortgage)

- ☐ Taxes, insurance, HOA, utilities, and maintenance often surprise buyers.

Analyze Neighborhood Trends, Not Just the Home

- ☐ Appreciation rates, school zoning changes, and future development plans matter.

Review Seller Disclosures Line-by-Line

- ☐ Small notes can signal major future expenses.

Ask About Off-Market & Coming-Soon Homes (Often Unknown)

- ☐ Many of the best homes never hit public sites.

Factor Resale Value at Purchase (Overlooked)

- ☐ Layout, bedroom count, and lot placement affect future demand.

Inspect More Than Structure

- ☐ Sewer lines, drainage, roof age, and electrical capacity are often missed.

Understand Negotiation Levers

- ☐ Price isn't everything, repairs, credits, closing timelines have value.

Plan Your Move Strategically (Rarely Considered)

- ☐ Timing affects pricing, competition, and long-term equity.



CONTACT

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